# August 2014

All Home Types
Detached
Attached
Attached/Townhouse
Condo & Coop

## Local Market Insight

**MRIS** 



Presented by Raymond Gernhart RE/MAX Allegiance

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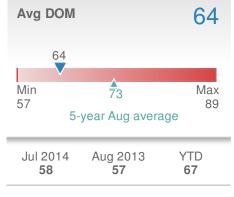














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MRIS - Detached

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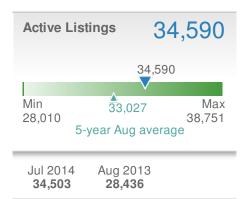




#### **Summary**

In MRIS, the median sold price for Detached properties for August was \$345,000, representing a decrease of 2.8% compared to last month and a decrease of 1.4% from Aug 2013. The average days on market for units sold in August was 75 days, 9% below the 5-year August average of 83 days. There was a 10.9% month over month decrease in new contract activity with 6,587 New Pendings; an 8.7% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 11,725; and a 0.3% increase in supply to 34,590 active units.

This activity resulted in a Contract Ratio of 0.34 pendings per active listing, down from 0.37 in July and a decrease from 0.43 in August 2013. The Contract Ratio is 7% lower than the 5-year August average of 0.37. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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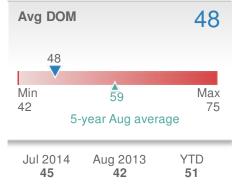


### **Summary**

In MRIS, the median sold price for Attached properties for August was \$265,000, representing a decrease of 4.9% compared to last month and a decrease of 1.9% from Aug 2013. The average days on market for units sold in August was 48 days, 18% below the 5-year August average of 59 days. There was a 4.4% month over month decrease in new contract activity with 4,825 New Pendings; a 4.8% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 8,035; and a 0.2% decrease in supply to 13,797 active units.

This activity resulted in a Contract Ratio of 0.58 pendings per active listing, down from 0.61 in July and a decrease from 0.84 in August 2013. The Contract Ratio is 7% lower than the 5-year August average of 0.62. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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MRIS - Attached/Townhouse

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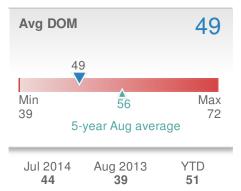


### **Summary**

In MRIS, the median sold price for Attached/Townhouse properties for August was \$274,900, representing a decrease of 4.9% compared to last month and a decrease of 1.5% from Aug 2013. The average days on market for units sold in August was 49 days, 13% below the 5-year August average of 56 days. There was a 3.7% month over month decrease in new contract activity with 3,079 New Pendings; a 4.1% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 5,345; and a 0.9% increase in supply to 9,167 active units.

This activity resulted in a Contract Ratio of 0.58 pendings per active listing, down from 0.61 in July and a decrease from 0.85 in August 2013. The Contract Ratio is 8% lower than the 5-year August average of 0.63. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







### August 2014

MRIS - Condo & Coop

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### **Summary**

In MRIS, the median sold price for Condo & Coop properties for August was \$250,000, representing a decrease of 3.8% compared to last month and a decrease of 3.8% from Aug 2013. The average days on market for units sold in August was 48 days, 23% below the 5-year August average of 62 days. There was a 5.5% month over month decrease in new contract activity with 1,746 New Pendings; a 6.1% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 2,690; and a 2.4% decrease in supply to 4,630 active units.

This activity resulted in a Contract Ratio of 0.58 pendings per active listing, down from 0.60 in July and a decrease from 0.82 in August 2013. The Contract Ratio is 5% lower than the 5-year August average of 0.61. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.



